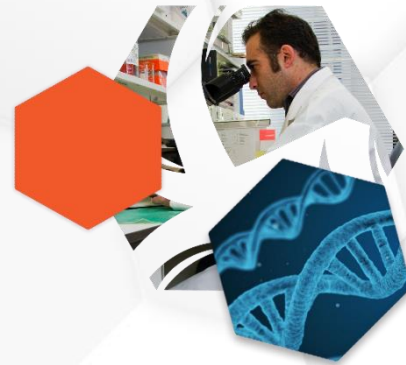




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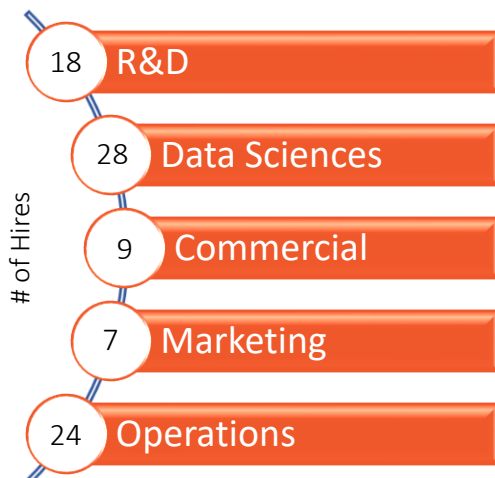
Hiring Case Study

Meet the Customer: **TWINSTRAND™**

[TwinStrand Biosciences](#) is a Seattle-based genomics company focused on developing cutting edge approaches for early detection of cancer, treatment optimization, and risk prediction using our ultra-accurate TwinStrand Duplex Sequencing™ technology. TwinStrand was founded by [Jesse Salk, MD, PhD](#), grandson of Jonas Salk, the inventor of the polio vaccine and who the Salk Institute is named after. TwinStrand is a pioneer and leader in Duplex Sequencing in the NGS space, identifying ultra-low frequency DNA mutations with a resolution 10,000-fold greater than conventional tools on the Market. TwinStrand particularly focuses on AML, Mutagenesis, Cellular Immunotherapy, and 1-off “custom” projects.

TwinStrand completed a Series A round for \$16M, Jan 2020, and a Series B round for \$50M, May of 2021. We worked with them to fill several key roles, prior to partnering and overseeing their entire Talent Acquisition efforts to keep everything together with the recruitment efforts, maintenance of talent, tracking candidate progress, interview scheduling, negotiating, and issuing offer letters, among others.

Take a deep dive into our hiring with TwinStrand:



- **TwinStrand began 2020 with 18 FTEs, and 2021 with 34 FTEs**
(We began overseeing all Talent Acquisition functions when they were at 39 FTEs, February 2021).
- **TwinStrand is currently over 135 FTEs**
*We have successfully added 86 FTEs to their team, **within 15 months.***

If you'd like to speak with a reference, I would be more than happy to connect you with a member of the TwinStrand leadership team: [Jesse Salk](#) (CEO/CSO), [Elena Cant](#) (COO), [Wayne Evans](#) (Head of HR), or [Clint Valentine](#) (Senior Director of Data Sciences).



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